

TRINITY UPDATE: SEPTEMBER 2018

Displays/Fixtures Lighting Technology



Recycled Engineered
Solid Surface Materials

KEY FACTS

TRINITY

2001

TRINITY foundation

Over 15 years experience of working in retail. Founders/Owners: George Cox, John Farinola, Randy Riley.

GEOGRAPHY

International business

International presence. Well versed in handling and processing complex multi-national projects. Canada and European Strategic Partners.

OFFICES

TRINITY business sites

Metuchen NJ, Waretown NJ, Chicago IL, Bentonville AR, Pittsburgh PA, Los Angeles CA, Seattle WA, Toronto CAN, Stuttgart GER.

105

Employees

Guiding principles of solidarity, responsibility and sustainability.

QUALITY

Leading to financial health

High end quality due to group wide project management processes and controls.

250,000 SQ

Factory, warehouse, distribution

Projects of any size delivered to locations worldwide. Securely looked after at our international storage facilities.

LIGHTING

300K LED light fixtures last two years

Shipment of light fixtures designed by our NJ Lighting Group. Global component sourcing. Assembly/binning QA in UL/ETL approved NJ facility.

PORTFOLIO

What we cover

Store. Shop in Shop. Display. Interactive. Custom made solutions. Clients are 60 % retailers, 40 % CPG co's.



Our Clients



CASIO



Mercedes-Benz



E&J Gallo Winery



THE MARKET THAT WE SEE AND SOLVE FOR



A broad range of solutions is driving the merchandising and task lighting tactics retailers and brands use in-store



“ONLINE IS FOR RESEARCH AND PURCHASE.”



“IN-STORE IS FOR VALIDATION AND EXPERIENCE.”

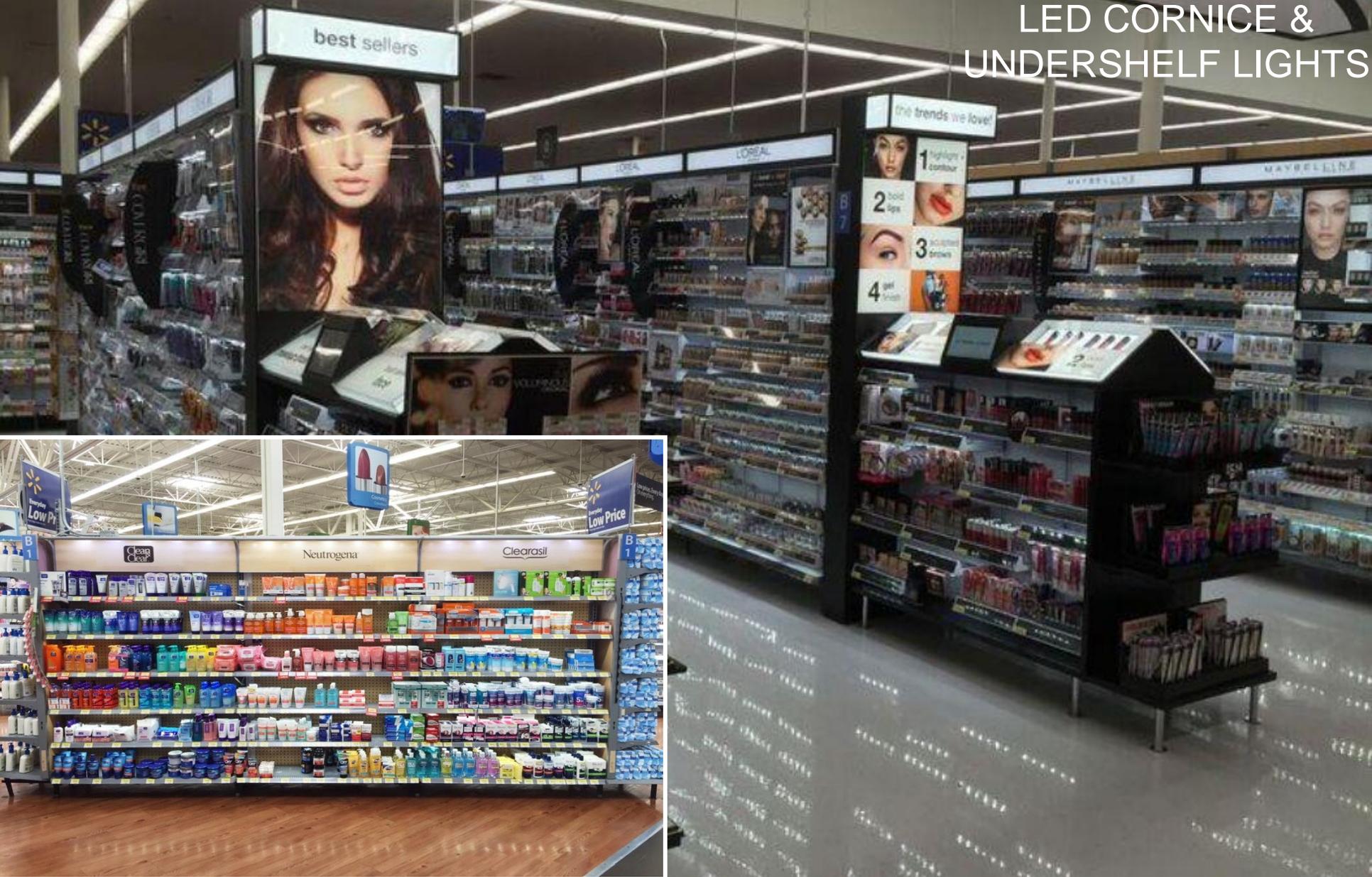
From StorePoint Retail 2018



SOLUTIONS



LED CORNICE & UNDERSHELF LIGHTS

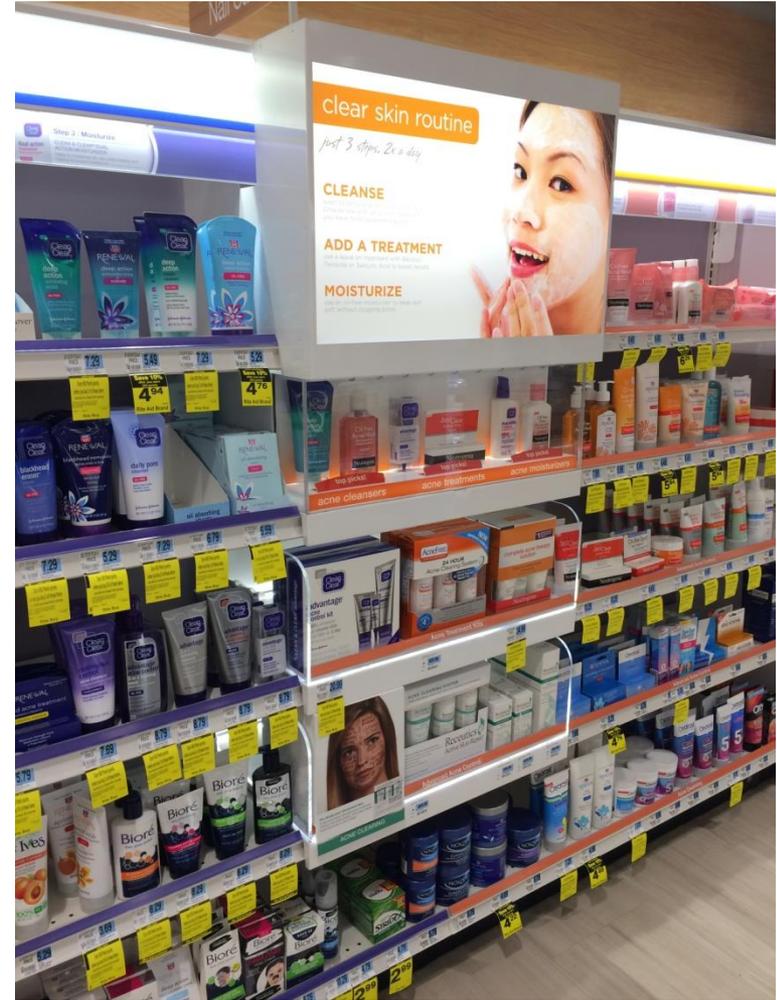
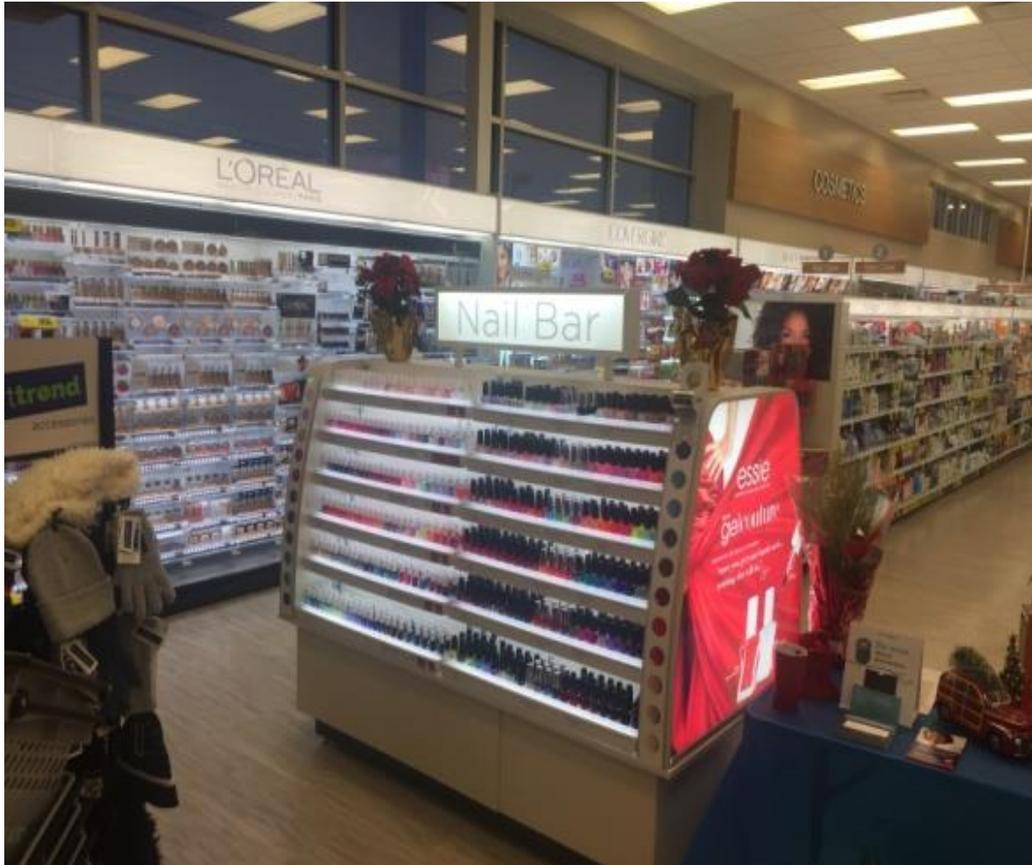


LED CORNICE W/ EDGE-LIT SIGNAGE

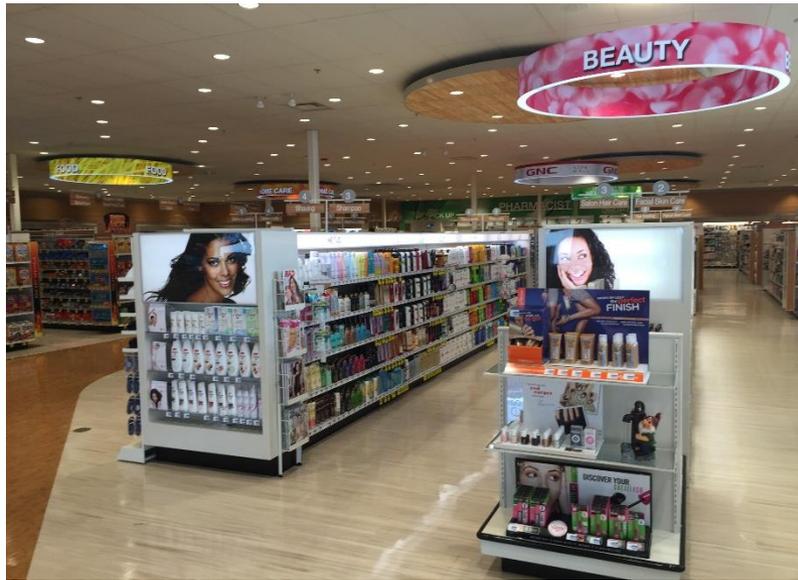


BEAUTY & WELLNESS

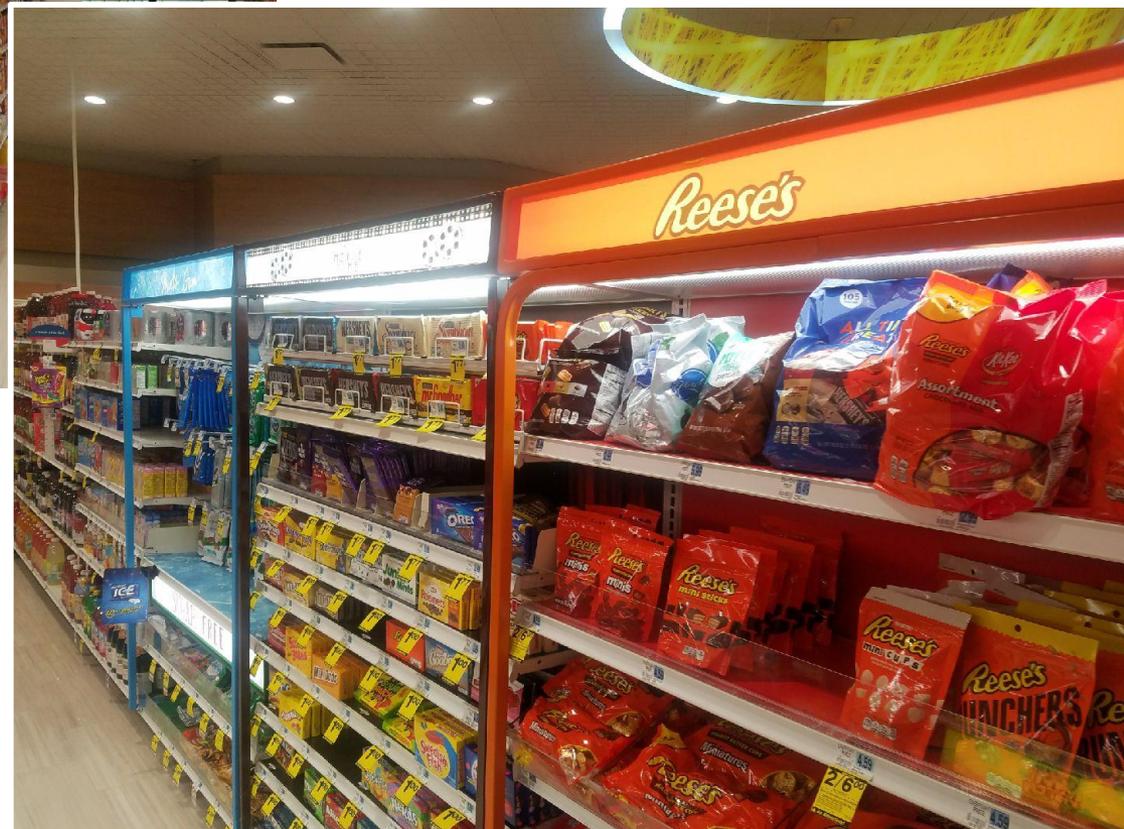
MATERIALS--METAL, WOOD, PLASTIC, LIGHTING



OTHER RITE AID WORK



CANDY @ RITE AID



MORE BEAUTY & WELLNESS



CONSUMER ELECTRONICS



OFFICE DEPOT



CONSUMER ELECTRONICS @ TARGET



MARSHALL @ BEST BUY

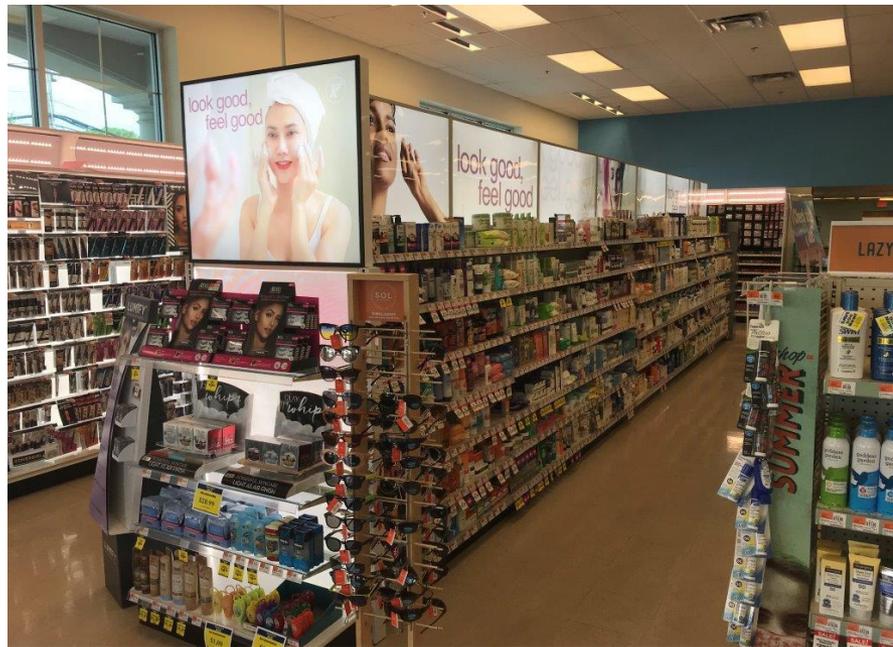




OTHER RECENT FIXTURE

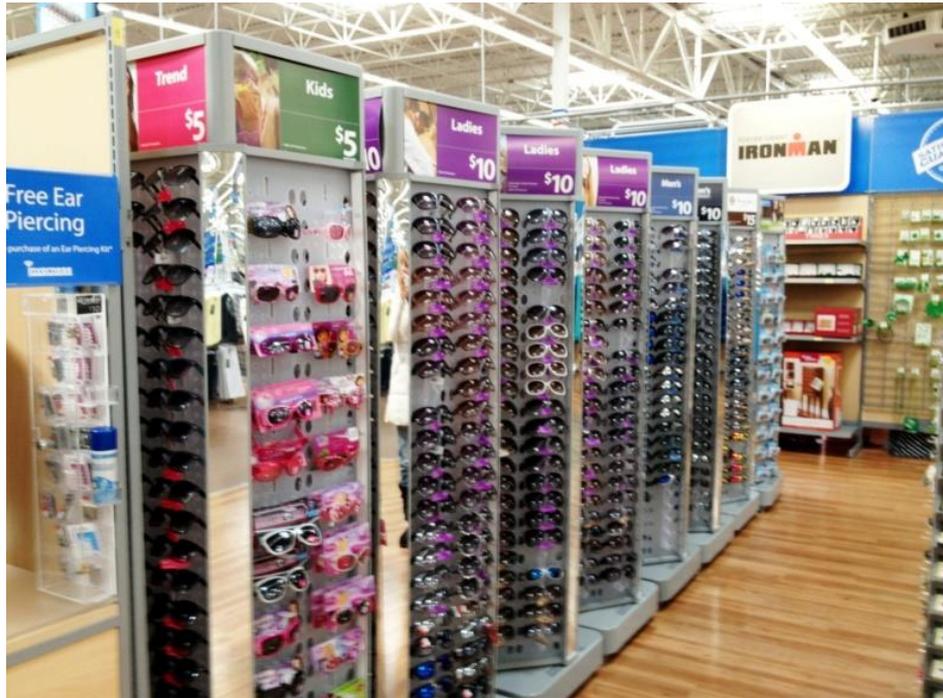


LIGHTING, TECH WORK

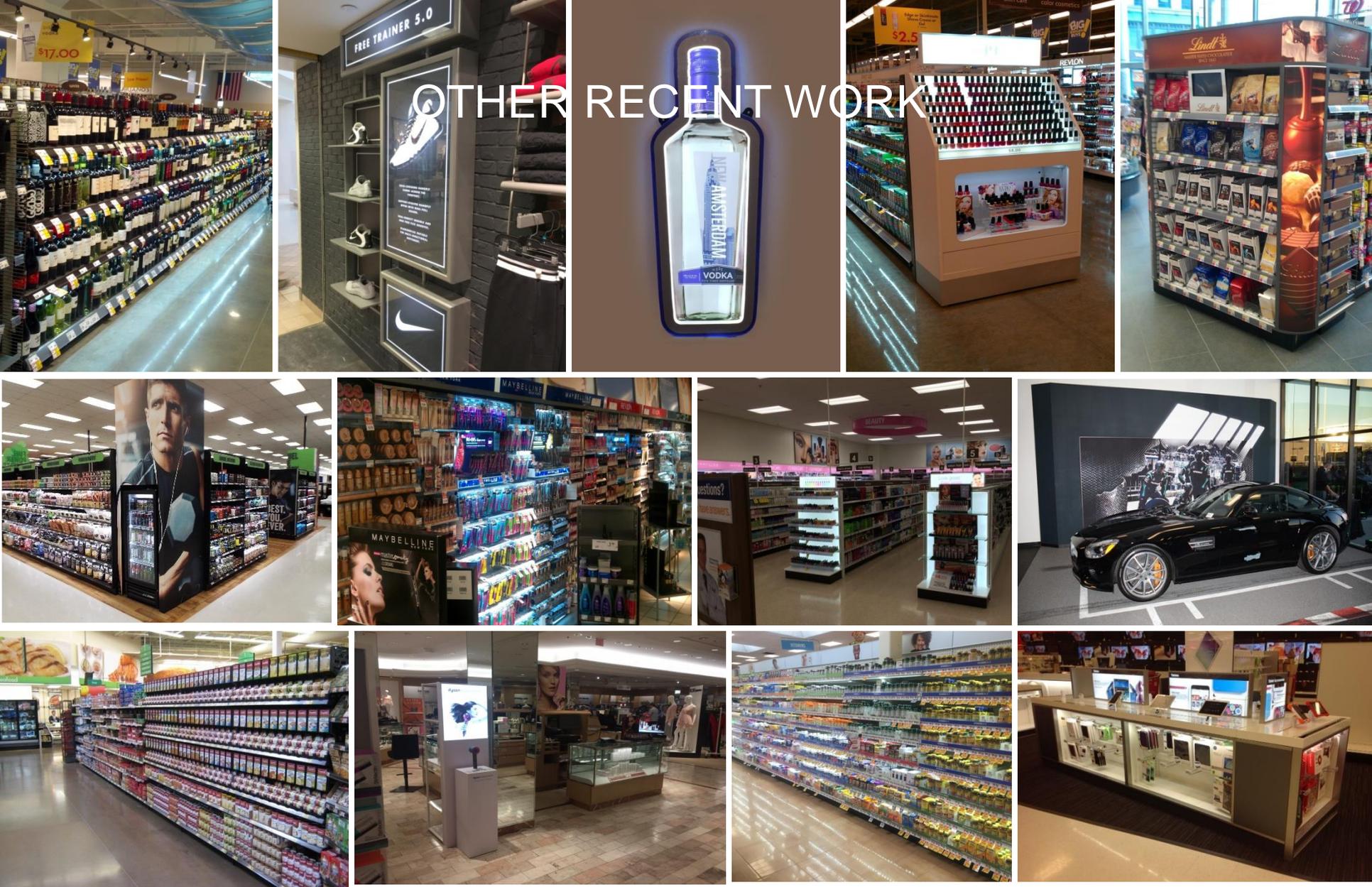


EYEWEAR & JEWELRY

MATERIALS--WOOD, PLASTIC, METAL



OTHER RECENT WORK



IN DEVELOPMENT



TECHNOLOGY

INTERACTIVE/TOUCHSCREEN



IoT



DC POWER MANAGEMENT

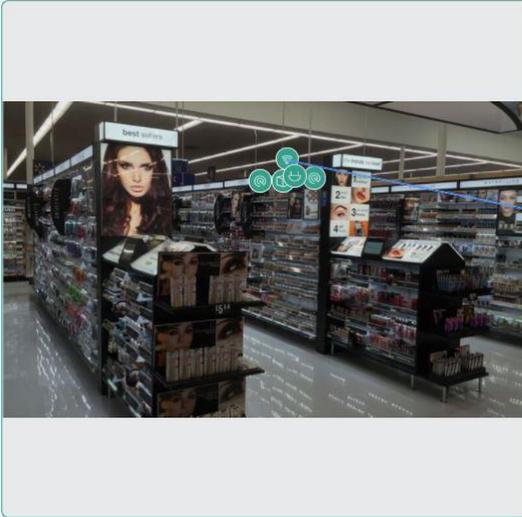


INTERACTIVE TECHNOLOGY: TOUCH TO LIGHT

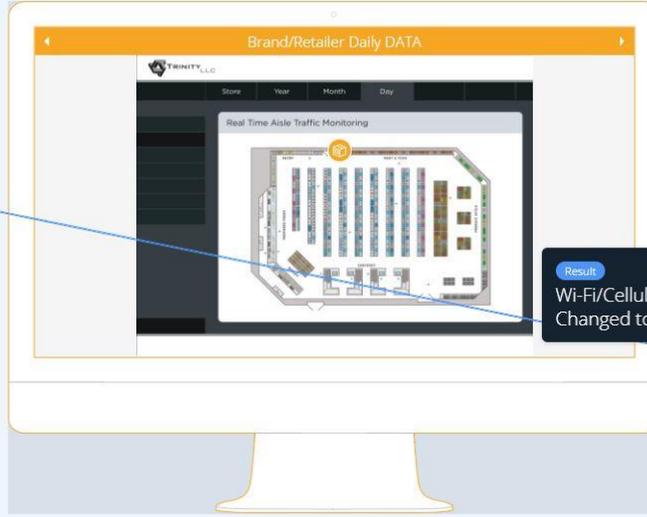


Presenting "Customer approaches a section (Within 2 Ft)"

Smart Cornice



Brand/Retailer Dashboard



TRINITY Cloud



Result
Wi-Fi/Cellular 1
Changed to State "Convert data from Wifi to Cellular"

SMART CORNICER DESIGNED TO TRACK CONSUMER TRAFFIC PATTERNS & BEHAVIOR, RECORD DWELL TIME, PRODUCT CONVERGENCE

DC PLUG & PLAY CABLING

Smart Power Servers

Smart Energy Routers

Power Lighting IT Security

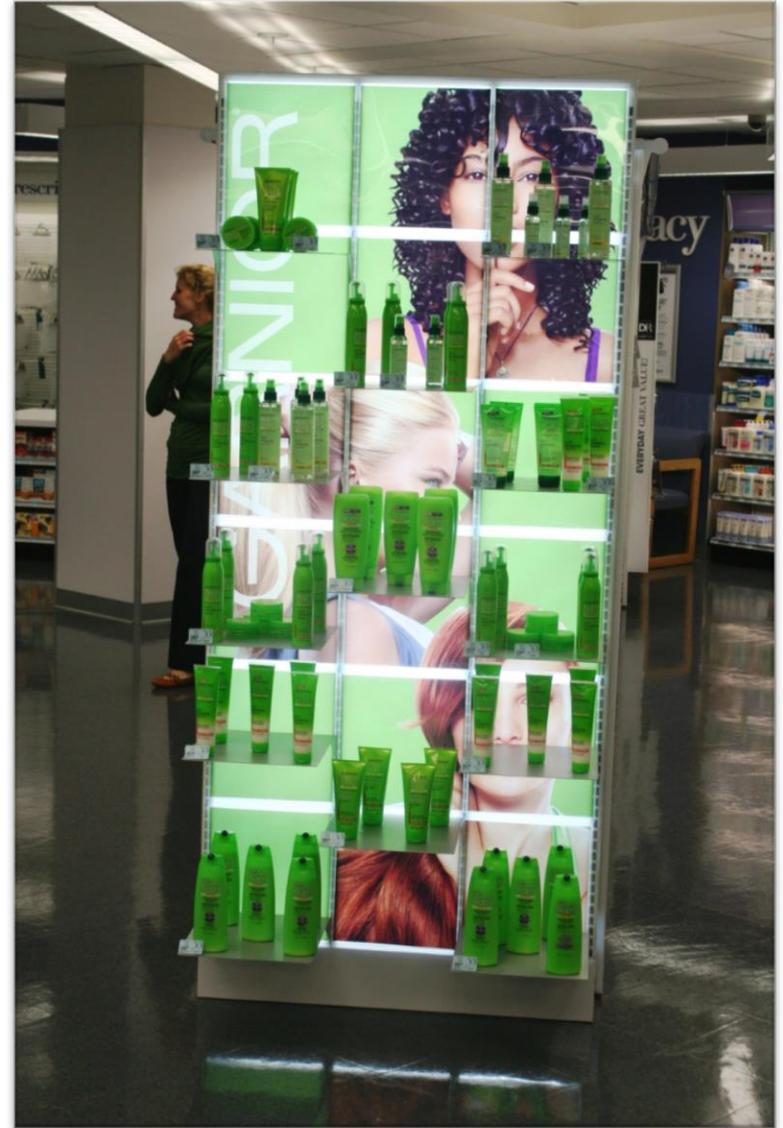
Cables come with connectors attached, cut to length, labeled for specific applications.

Beauty

- Ceiling Luminaires
- Linear Lights
- Mobile Track Lights
- Recessed Lights
- Illuminated Department Signs
- Backlit Graphics
- Under Shelf Lights
- Illuminated Displays
- Security Systems
- Sensors & Data Collection

NEW PRODUCT

LED MODULAR MERCHANDISING WALL





Recycled Engineered
Solid Surface Materials

SUSTAINABLE MATERIAL SURFACES

100% Recycled Surfaces

Recycled surfaces for countertops, kitchen & bath, back splashes, wall cladding, flooring and more

For retail, hospitality, convenience stores, residences, workshops and everywhere else where stone or engineered surfaces are used.

Grenite® Products

The concept upon which Grenite® products are built is simple: take something worn and old and make it something beautiful, useful and new. For nearly a decade Grenite has been the world's premier recycled counter. With a unique beauty and unmatched real world performance Grenite has been adopted as the surface material of choice by numerous eco-caring organizations. With three lines of recycled surface materials, Grenite has the right performance and price point for every project surface.

1. Grenite 1.0 Premier Recycled Surfaces

Premier Recycled Surfaces

[More information, Colors](#)

2. Grenite Recycled Glass Surfaces

Sparkling Recycled Surfaces

[More information, Colors](#)

3. Grenite Recycled Solid Surfaces

Efficient Recycled Surfaces

[More information, Colors](#)



GRENITE COMPONENTS—NEW PRE-FAB PROGRAM

Our disruptive program delivers a significant bottom line improvement*.

Grenite® Components is a factory direct program that delivers built-to-your-spec surface parts, ready to install, direct to you for up to **80% less**. Here's how:

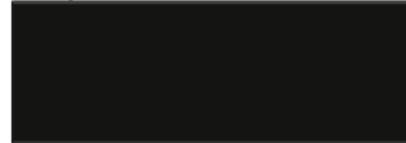
Today's Industry Standard:

Parts from local Dealer/Fabricator

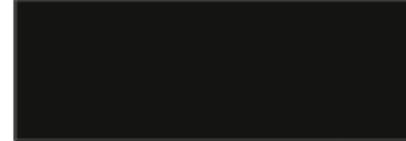
Factory manufactured sheet



Factory to Distributor



Distributor to Dealer/Fabricator



Fabrication



Your Parts



+

Your Waste

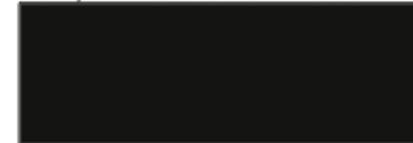


Off-cut material disposed of by fabricator but **paid for by you**

Our Disruptive Standard:

Grenite Components

Factory manufactured and Fabricated



Your Parts.



Off-cut material



Excess material is recycled back into our factory manufacturing stream and is **not paid for by you.**



RECYCLED CERAMIC, GLASS, QUARTZ, OR PLASTIC



Thank You!



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www.grenite.com